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Calibration Corner

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Issue 7



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A Distinguished Window into the Rough and Tumble World of Calibration

One-Stop Shopping – Because you Deserve It!

Everyone loves one-stop shopping, right? Ever since Laura Ingalls Wilder stepped foot into the world's first General Store on her rare trip into town from the prairie, people have wanted the convenience of buying all their stuff from one place.[†]

thread gages and hand tools, and yet another for their electronic equipment. Nor do they want to deal with one vendor who can take care of equipment required in a lab, but who doesn't have technicians available to send on site.

Well, at Diamond Technical Services, who are we to tell the author of "Little House on the Prairie" she's wrong? Nobody – that's who. Therefore, we tend to agree: being able to get everything you need from one place is usually the most efficient, hassle-free way to do things.



What does this picture have to do with calibrations? Spoiler alert: Almost nothing.

That concept doesn't just hold true for Super Walmart and stores we made up in 19th century Kansas. It's also true for B2B industrial services such as...wait for it...Calibration!

The good news is – if you have something you need calibrated, we can probably do it. And in the 5% of situations we can't, our valuable vendor relationships ensure we can get it done *for* you, leaving less administrative headache for our customers.

Beyond that, our sister labs across the country help provide a deep bench of expertise in a variety of specialty calibrations such as RF, pipettes, pharma/bio, and more. So, if you've been looking to explore calibration options to help you consolidate – just reach out!

Diamond Technical Services has worked diligently to build a scope of calibration services across numerous specialties: Dimensional, Electronic, Pressure, Flow, Temperature, and others.

We regularly run into customers who no longer want one vendor for their temperature uniformity surveys, another for their

[†] We would be shocked if any part of this sentence was even remotely close to true.

About This Issue

- We actually researched Laura Ingalls Wilder for this issue. Despite this, there are remarkably few genuine facts here. Like, none.

Ask Kal, the Calibration Quokka



Hey Kal, I see some calibration labs have accreditation certificates that say they are still ISO 17025:2005. Isn't ISO 17025:2017 the current requirement?

Yes – ISO 17025:2017, which was released in November 2017, is the most current calibration laboratory standard. However, like all quality instructions, there is an implementation window that labs must fall within. In this case, all accredited labs have to move to the new standard by late 2020.

That means that as long as the calibration lab you're working with has a current accreditation certificate from an independent body (like in last month's topic!) that is still current and within date – and you haven't somehow teleported to late 2020 – it's still a perfectly acceptable, accredited, quality calibration.

Have a general calibration-related question you'd like answered? Email newsletter@dts-na.com with "Ask Kal" as the subject!

2nd Annual Sales/Lab Manager Conference

To kick off 2019, four members of the DTS sales and lab leadership team attended Trescal's 2nd annual Sales/Lab Manager Conference in National Harbor, MD in late January.



Before we lose your interest completely, we will note that 25% of the DTS attendees rode a mechanical bull at one point during our visit to the Washington, D.C.-area locale (photos have been redacted – for everyone's sake, really).

Besides mechanical bull excursions and beer towers at piano bars, the *primary* reason (and we do emphasize *primary* to maintain a convincing cover of professionalism) for attending proved to be the development of solid working relationships with our national network.

Interacting closely with our national team of lab managers and sales personnel will ensure our ability to effectively serve our customers with a deep bench of resources!



For questions, comments, concerns, or to opt out of emails, please contact: newsletter@dts-na.com